

ATTACHMENT 4
UMP 2011 PROCUREMENT SCORING TOOL

MEASURE	Score 1-5	Weighted Value	Adjusted Score	Adjustment to 230 Point Scale	Final Score
EXHIBIT 1 - MARKET PRESENCE (POINT VALUE = 50)					
Experience Managing Self-Funded PPOs		x 1.0			
Washington Market Share		x 2.0			
Contribution to Community Collaboration		x 1.0			
Exhibit 1 Total				x 2.50	
EXHIBIT 2 - ADMINISTRATIVE SERVICES (POINT VALUE = 80)					
Claims Payment Services		x 2.0			
Medical Management		x 2.0			
Case Management		x 1.0			
Appeals and Complaints		x 1.0			
Account Management		x 1.0			
Member Services		x 1.0			
Member Printed Communications		x 1.0			
Online Services		x 1.0			
Data, Systems and Reporting		x 2.0			
Conversion Offering		x 1.0			
Implementation Plan		x 2.0			
Administrative Performance Guarantees		x 1.0			
Exhibit 2 Total				x 1.00	
EXHIBIT 3 - PROVIDER NETWORK (POINT VALUE = 50)					
Out-of-State Provider Network		x 1.0			
Washington Professional Provider Network		x 1.0			
Washington Hospital Provider Network		x 2.0			
Washington Provider Network Adequacy		x 2.0			
Exhibit 3 Total				x 1.67	
EXHIBIT 4 - ALIGNMENT WITH HCA STRATEGIC PRIORITIES (POINT VALUE = 50)					
Independent Health Plan Performance Assessment		x 1.0			
Initiatives to Improve the Washington Health Care System		x 1.0			
Initiatives to Improve UMP – Contractor Generated Ideas		x 2.0			
Initiatives to Improve UMP – Provider Network Design		x 1.0			
Initiatives to Improve UMP – Multi-Player Collaboration		x 1.0			
Exhibit 4 Total				x 1.67	
EXHIBIT 1 – 4 SCORE					
EXHIBIT 5 – FINANCIAL PROPOSAL (POINT VALUE = 70)					
Administrative Fee Base Proposal (55 points)					
Claims Based Financial Performance Guarantee (15 points)					
Exhibit 5 Total					
OVERALL SCORE					